



knitwin

**Experts in custom made
sustainable clothing since 1996.**

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Who are we?

Sustainable fashion specialists
Indian - French partnership
Wholly owned factory in India
20+ years of experience
GOTS 6.0 certified

What is custom made sustainable clothing?

High quality garments, tailor made in an ethical factory to your specifications, using sustainable fabrics and trims.

- ✓ Enjoy complete freedom in fabrics, designs and trims to stand out from the competition!
- ✓ Create real value for your clients by offering unique garments.

Key Points



Lead Time

With custom manufacturing, it is necessary to start the process well in advance as it **requires time**:

- **Manufacturing** takes from 2 to 3 months on most fibres (organic cotton, rPet) and 4 to 5 months for more technical fibres (Lenzing Tencel, hemp, etc...).
- **Transport** takes 5 to 8 days by plane or 45 days by boat to Europe, Australia and USA from our factory in India.



MOQs

MOQs may vary according to the fibres being used.

- Our MOQs start from **500 pcs per colour per style**.
- **Certain fibres or fabrics** which are more complicated to manufactured may induce a higher MOQ.

With higher volume our factory can achieve economies of scale and offer more competitive prices.



Target Prices

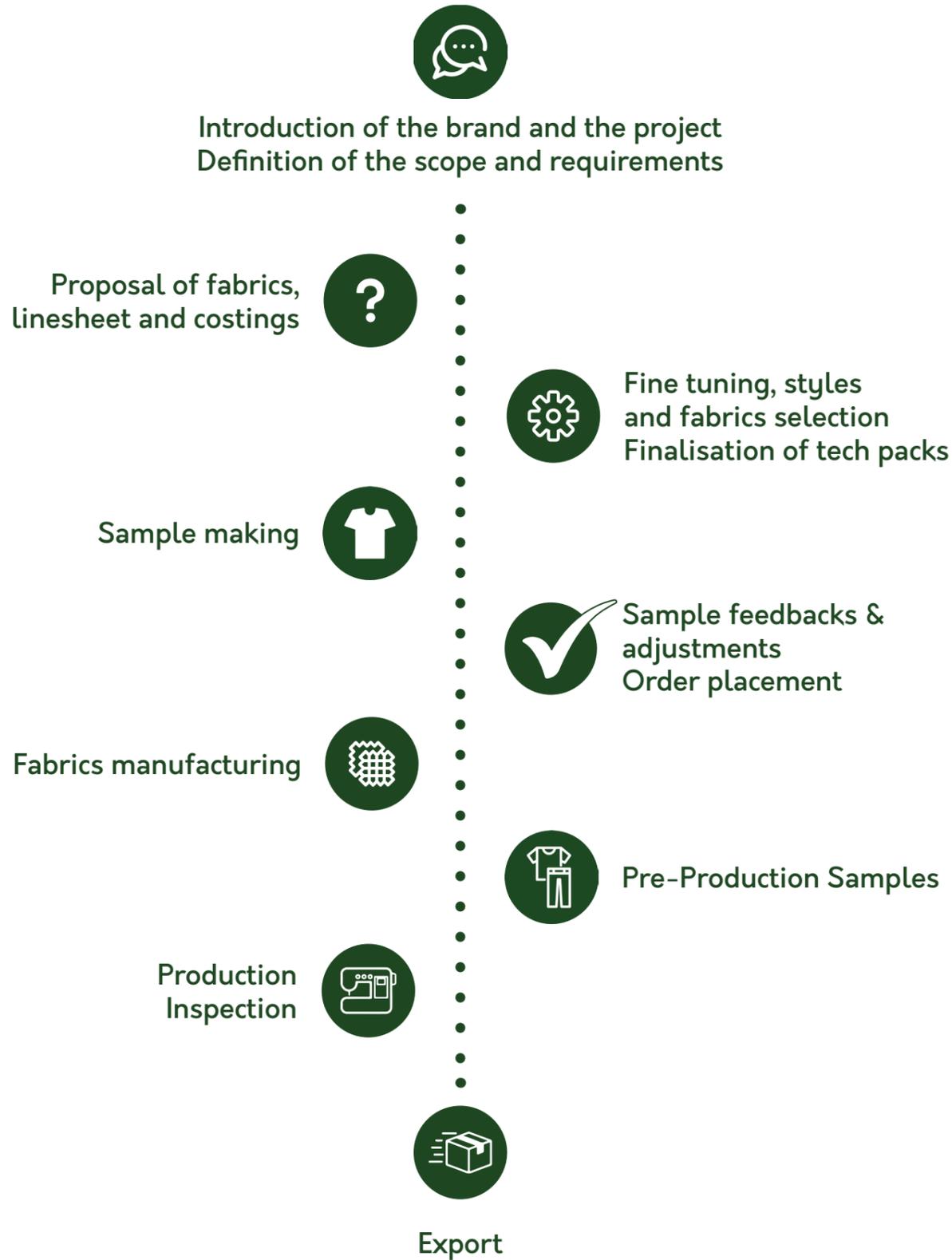
Reaching the right target price is essential to the success of a style. While our factory in India is able to operate with low costs, there are ways to be even more competitive:

- Reduce the number of fabrics in a collection to realise **economies of scale** on knitting/weaving and dyeing.
- Stand out with unique colours and fabrics.
- Produce fewer styles with bigger volumes per style.



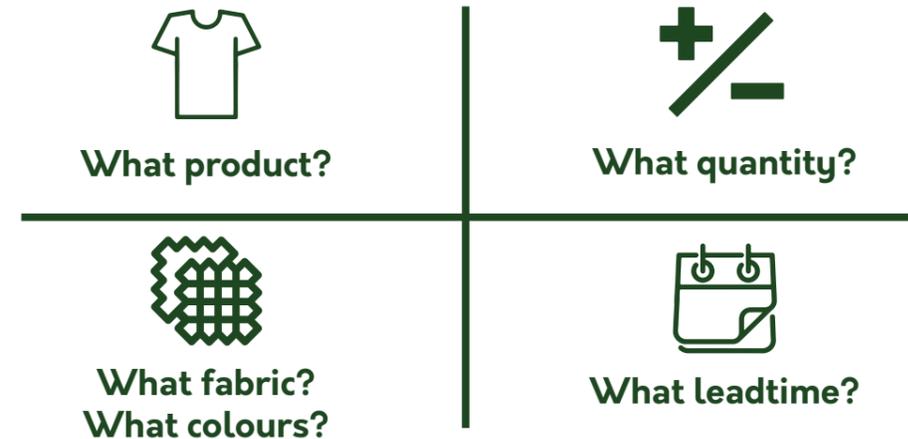


How we work



Working out a quote & Sampling

Requires answers to the following:



We're here to help!

Let us get to know your project.

Tell us what your brand is all about, how your garments will be used and how they will be distributed. We're happy to share our experience, production tips and advices on fabrics and styles.



Production prices are calculated within **2 to 5 working days** depending on the complexity of the project



Once prices are approved, prototypes can be prepared in available materials and colourways.



Proto samples are despatched under **8 working days** whereas lab dips or print strike offs require **10 working days**.



Order Confirmation

Sampling Charges

Patterns, grading, lab dips and strike offs are **free of charge**.

Prototypes and salesman samples (SMS) are charged as follows:

- T-shirts, shirts, underwear, childrenwear : **USD 55 per piece**.
- Hoodies, sweaters, dresses, pants : **USD 80 per piece**.

All sampling costs are reimbursed above 500 pieces per color per style.

Upon Order Confirmation

1 Raw Materials Production

Manufacturing the fabric for your production takes **30 to 45 days**. Fabric production is the step that **starts the timer** on the overall order.

Approvals required to start are:



Fabric

Composition and weight have to be confirmed.



Colors

Lab dips (small fabric swatches) will be developed for each colourways.

Lab dips can be developed against a Pantone reference or a physical fabric swatch. The lead time for a lab dip is **10 days**.



To save time:

Send us a color swatches to match on order placement. Once the lab dips are ready, we will put them side by side with your swatches and share photos. This saves the time of an international courier!



Prints & Embroideries

Strike offs (small fabric swatches) will be developed for each prints and embroideries. Strike offs lead time is **10 days**.



Total Quantity

Our fabrics are made to order, especially for you. Total quantity per size per style must be confirmed prior to launching fabric manufacturing.



Beware:

Once fabric production has started, it isn't possible to change colours our update the PO quantity!

2

Garments Manufacturing

We are starting the manufacture of your styles. The production takes between **20 to 40 days** depending on the complexity of the styles and the volume of the production.

Approvals required to start are:



Grading & Make

All the styles' stitching details and the grading per size must be approved.



To save time:

Rather than wait for the bulk fabric to be ready, we can make a fit sample for each size with similar, available fabrics.



Accessories & Trims

Labels, zippers, buttons, hang tags and all other accessories and trims must be approved prior to starting bulk stitching.



Beware:

The average lead time for producing accessories is 20 days. Our factory will start bulk manufacturing only when all the accessories are in-house.

A delay in approval or a change in accessories can affect the overall timeline and delay the entire project!



To save time:

Accessories can be approved while fabrics are in production. This way, the production of styles can start as soon as the fabrics are ready.



Pre-Production Samples

Pre-Production Samples (PPS) are what will be used as benchmark to QC the production. They are made with actual production fabric and all final prints, trims and accessories.

Once the bulk fabric is ready, we do two PPS per style, send you one and keep one with us. With your approval on the PPS, bulk cutting of the fabric starts!



Melange Hoodie
93% Organic Cotton
7% Recycled Polyester



Dyes, prints and accessories options

- Dyes: 100% natural or low impact fibre reactive
- Printing: rotary, screen or digital
- Embroidery: machine and computer
- YKK zippers and snaps
- Labelling: Recycled polyester damask woven or printed recycled organic cotton
- Hang tags: Recycled organic cotton handmade paper or recycled handmade paper



Fibers available with us

- GOTS Certified Organic Cotton
- GRS Certified Recycled Cotton
- GRS Certified Recycled Polyester
- Lenzing Modal, Tencel & EcoVero
- Linen, Hemp & Silks



These fibres can be both woven or knitted, with your custom construction and weight.



Digital Printed Dress
100% Lenzing Tencel



Connect with us.

Reach out, schedule a call and find out how we can help your brand.
Visit knitwinfashion.com/contact or email hello@knitwinfashion.com



Why choose Knitwin?



20+ years of experience



Ethical Practices



Certified Organic Materials & Dyes



Sustainable accessories



Responsive Communication



Time-tested QC process

